

Financial rules of Horizon Europe and H2020

Speaker: Gábor Kitley Founder and CEO of Europa Media Trainings

25-27 September 2023

Part 1 / Chapter One

The Hitchhiker's guide to Financial Reporting

Why Reporting costs?

- "Budget-based, mixed actual cost grant" (HE Art. 5.1)
 - In 90-95% of the actions <u>funding is based on actual/unit-based direct</u> <u>costs incurred</u> and reported
 - Apart from:
 - Lump-sums financed actions (e.g., IA-LS)

Lump sum basics

Good to know

- Lump sum funding was tested in a pilot under Horizon 2020.
- Lump sum was designed to make the programme easier and simpler - especially for small organisations and newcomers - by removing the need to report actual costs
- The pilot was assessed in two independent studies
- Lump sum funding was slowly introduced in the 2022 Work Programme
- The first significant wave of lump sum topics are now open in the 2023-2024 Work Programmes
- Improved guidance to clarify how lump sum funding works



GOOD TO KNOW....

ACTUAL COST GRANT

- Actual cost reporting used since the beginning of FP1
- Based on a fair, transparent approach and real cost incurred
- No need for proofs until cost incurred: budget with minimal effort, reporting with full-details
- Great built-in flexibility (?) as project implementation requires modifications:
 - In between cost categories
 - In between beneficiaries
 - Timing and costs
- Decent amount of documentation
 needed

LUMP SUM GRANT

- Lump sum was designed to make the programme easier and decrease the financial errors of actual cost reporting.
- NO actual cost reporting
- NO CFS
- Requires more time to prepare your budget and justify your cost at proposal stage
- Flexibility during project implementation

 bit more administration
- Less documentation needed

Why Reporting costs?

- "Budget-based, mixed actual cost grant" (HE Art. 5.1)
 - In 90-95% of the actions <u>funding is based on actual/unit-based direct</u> <u>costs incurred</u> and reported
 - Apart from:
 - Lump-sums financed actions (e.g., IA-LS)
 - Pre-fixed unit-cost grants (e.g., MSCA)
 - Flat-rate financed costs (for the indirect costs)

No joint financial responsibility but joint technical responsibility!

Part 1 / Chapter Two

From "Accounted" to "Reportable"

The "LOGIC"

Duly accounted in the PnL's?

No (exception of in-kind by third parties (foreseen)



Accounting or Reporting

all cost reported must be in line with the beneficiary's usual cost accounting practices"

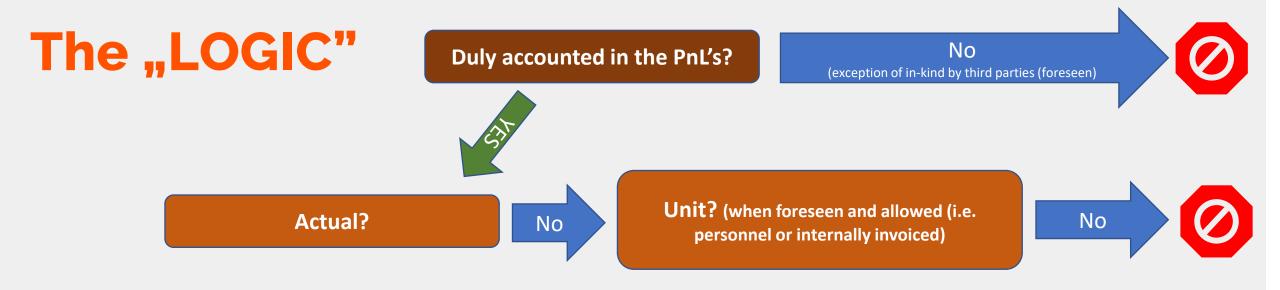
(H2020 GA; Art.6.1.a – HE GA; Art.6.1a)

Compare the following:

Do I have to do anything differently compared to normal businesses?

VS

Can I do anything differently compared to normal businesses?



Actual-cost versus Unit-cost



€86.000 -----= €50/hour x 100 hours on project = €5.000 1720 Hours



€77.400 -----= €45/hour x 100 hours on project = €4.500 1720 Hours

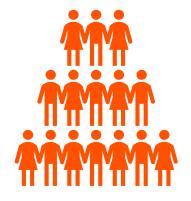


€94.600 -----= €55/hour x 100 hours on project = €5.500 1720 Hours



€82.560 -----= €48/hour x 100 hours on project = €4.800 1720 Hours

Total actual personnel cost: €19.800

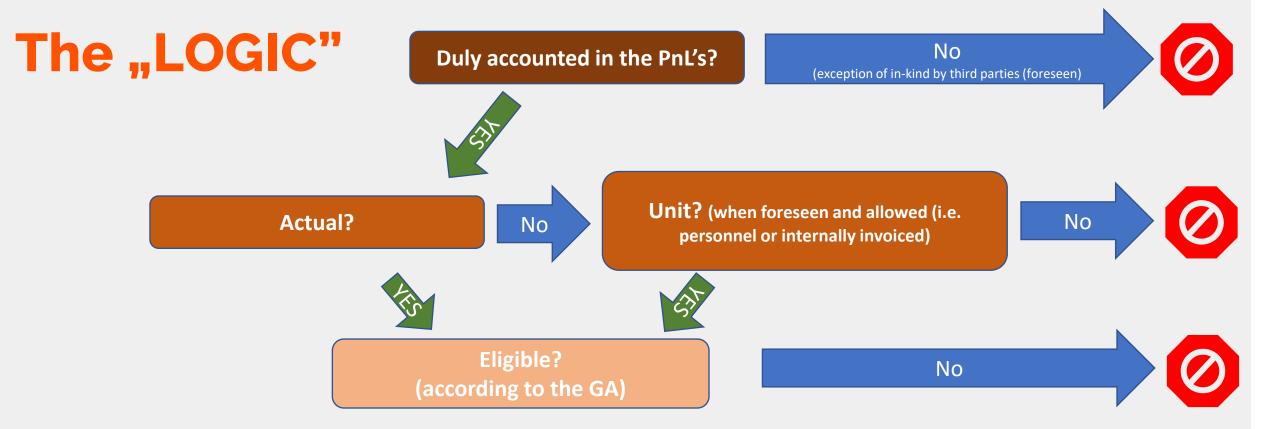


Team: Researchers:

Unit cost: € 50/hour*

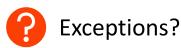
Total hours spent on the project by Team Researchers: **400**

Total unit-based personnel cost: **€20.000**

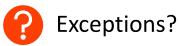


What makes **ANY** cost ELIGIBLE?

• It is duly accounted in the Beneficiary's Profit & Loss Accounts



- In compliance with the relevant applicable national laws
- Incurred during the implementation of the project



• In accordance with the Beneficiary's usual accounting and management principles



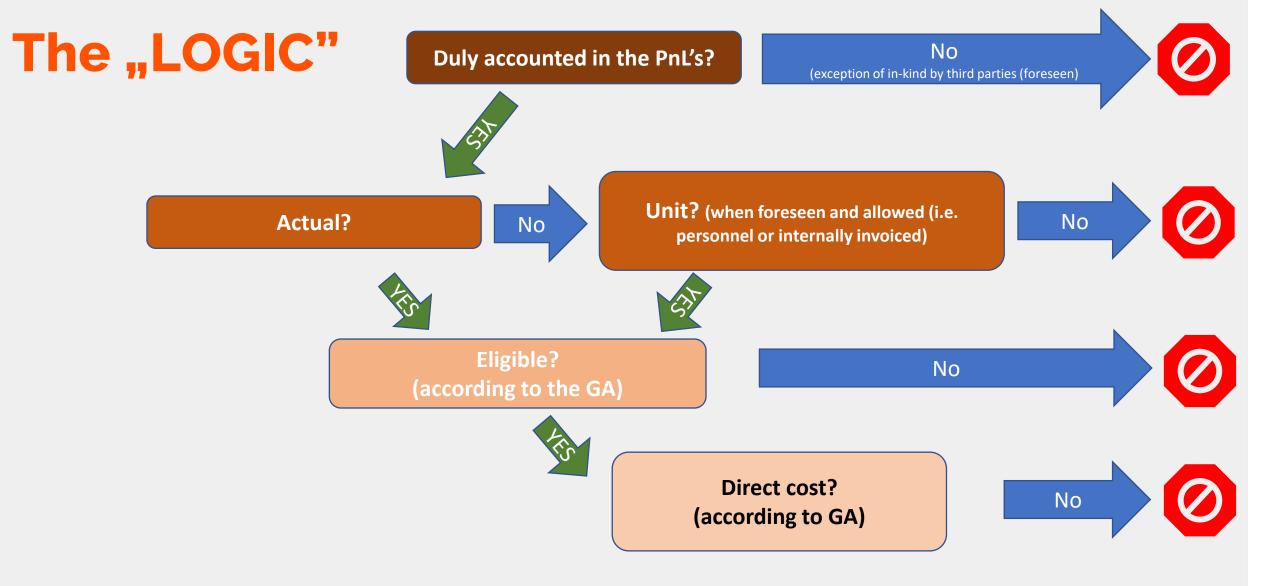
- Foreseen in the project's budget
- Needed for and linked to the project's implementation
- Reasonable, justifiable efficient!!!



What makes a cost NON-ELIGIBLE?



- **Not foreseen** in the proposal/GA (particularly the subcontracting!)
- Related to return on capital, debt and debt-service charges, future losses or debts
- Interest owed, future liabilities
- Currency exchange losses
- Bank costs charged by the Beneficiary's bank for receiving the transfers of grants from the EC
- Excessive or reckless expenditure
- Deductible VAT
- Cost incurred during suspension of the action
- Double funding no mixing of EU Grants!



What makes any costs DIRECT costs?

Can be directly linked with the project

The Beneficiary has to *prove the link* between the project and the costs Example: travel costs to Brussels - link: project meeting in Brussels, reported in the (periodic) reports

Can be proportionated to the project

The Beneficiary must provide evidence on the *"usage-rate"*

Example: salary cost of a staff member - timesheets show the link and help identify the involvement level



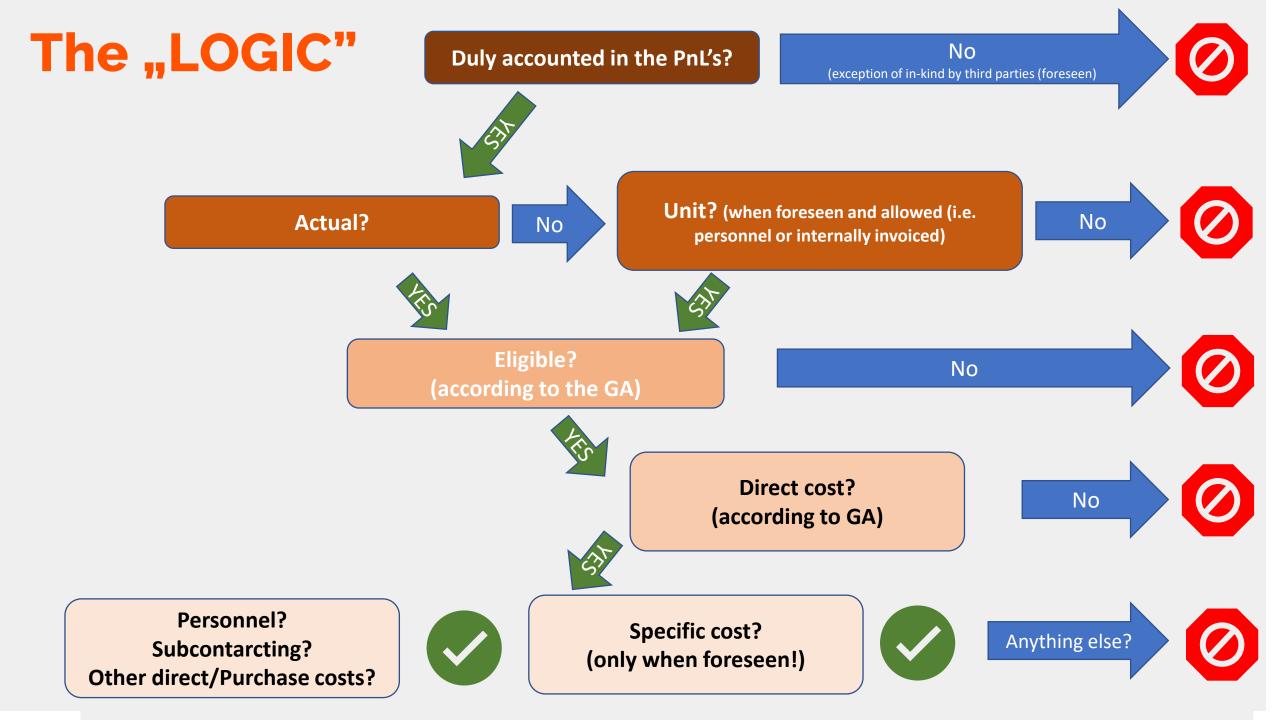
What makes any costs INDIRECT costs?

Cannot be measured directly due to practical or

administrative reasons:

- Overheads or running costs
- Equipment or staff costs, if cannot be proportionated or linked to the project
- Any other costs with no linked to the project (i.e. travel "forgotten" to be reported; Equipment fully depreciated, etc.)





Direct Cost Categories

H2020

Personnel cost

as actual costs

as unit costs

Subcontracting

as actual costs only!

Other direct costs, including

Travel cost – as actual costs only! Equipment and infrastructure costs- as actual costs only! Other costs and services – as actual costs only!

Providing financial support to third parties (only if foreseen by the EC)

as actual costs only!

Internally invoiced goods and services

as unit costs

Costs of Large-scale infrastructure (optional)

Specific Unit costs (only if foreseen by the EC):

Energy Efficiency measures – as unit cost set by the EC Cost of Clinical Trials – as unit cost calculated by the Beneficiary(es) Access cost to Research Infrastructure – as unit costs calculated by the Beneficiary

HE

Standard:

Personnel cost (A)

as actual costs as unit costs

Subcontracting (B)

as actual costs only!

Purchase cost (C)

Travel cost – as actual costs only! (C1) Equipment – as actual costs only! (C2) Other goods and services – as actual costs only! (C3)

Programme-specific cost categories:

Other costs (D)

Financial support to Third Parties (FSTP) (D1) Internally invoiced goods and services (D2) Transnational access cost to Research Infrastructure (D3) Virtual access cost to Research Infrastructure (D4) PCP/PPI (D5) Euratom Cofund staff mobility costs (D6) ERC Additional funding (D7) ERC Additional funding – SC, FSTP, IIGS (D8)

Part II / Chapter One

Personnel cost - Options

Personnel cost reporting

There are far more options than you can imagine...

- Employees
- Seconded Employees
- In-house consultants
- SME-owner rate
- Natural person rate

Personnel cost reporting

H2020

HE

Employees

- Actual-cost based
 - Fiscal-year based calculation, with
 - 1720
 - Actual hours
 - Beneficiary's standard hours
 - Monthly based calculation, with
 - 1/12 of Beneficiary's standard hours
 - 1/12 of 1720
- Unit-cost based
 - For all employees
 - For selected categories
 - Set by the beneficiary
 - Set by the GA MSCA actions
- Special calculation
 - National reference rates
 - Project based remunerations
 - Additional remuneration
- Seconded Employees
- In-house consultants
- SME-owner rate
- Natural person rate

Emloyees:

- Actual cost based:
 - <u>**Reporting-period based**</u> calculation with the <u>**215 days/year/FTE FIXED**</u>, and adjusted to the length of the RP and (?) the status of the employee
 - Or, alternatively..... ©...yearly calculation with 215 days/year
 - NO monthly option
- Unit costs
 - Same (?) as in H2020
- Special Calculation
 - National reference rates / project-based remuneration
 - NO additional remuneration option
- Seconded employees
- In-house consultants
- SME Owners
- Natural Persons

Time recording

Every Beneficiary must have a reliable and certified time recording system, recording ALL hours (H2020)/days (?? HE) worked on the action, person by person!

Exception: One works on the proje a certified declaration is sufficient

For persons who work for the and/or if they work exclusively either:

use reliable time record recording system, to rec

Reliable time records mu the action and their supe

If the time recording system is computer-based, the signatures may be electronic (i.e. linking the electronic identity data, e.g. a password and user name, to the electronic validation data), with a documented and secure process for managing user rights and an auditable log of all electronic transactions.

- or
- sign a monthly declaration on days spent for the action (template).

	S DECLARATION O					YEAR:		
Project acronym:				Project number:				
Participant n	ame:							
Name of the person:			Type of personnel: (employee/ natural person under direct contract/ seconded/ other)					
Month	Days worked in the action (e.e.15, 7,5, 0,5)	Work Packages worked on (a.g. WP2; WP5)	Date and signature of the pe	Date and signature of the person Name, date and supervisor			signature of the	
January			Signature:	/20)00	Name: Signature:	,	/20X	
February			Signature:	/20)00	Name: Signature:		/20X	
		-		100000			1.000	
			ull-time or part 2021-2027), the				/20X	
							/20X /20X	
not for e. <i>time</i> -	the action; - <i>sheets</i>) eith	new for 2		benef	iciary may			

/20XX

/20XX

/20XX

/20XX

/20XX

Part II / Chapter Two

Personnel cost - Employees

Personnel costs – DEFAULT (,Case 1A')

3 Steps to follow:

1. Eligible salary costs - Whose and what part can be included?

- WHO? Project personnel working at the Beneficiary and ASSIGNED to the Grant
- WHAT? Basic salary plus all mandatory charges and taxes but excluding any other costs paid for his/her USUAL work/duties

2. Eligible hourly/daily rate – via various calculation protocols:

- H2020: Hourly rate yearly (1720/Actual/Beneficiary standard (BS)) or Monthly (1720 and BS)
- **HE: daily rate –** reporting period based (!!!!) with a yearly 215 days/FTE + 3 different day equivalent calculations if needed (contracted, BS, 8)/altervatively (?) calendar year based calculation

3. Eligible personnel costs:

- H2020: Eligible *hourly rate x hours worked* on the project with special rules
- HE: Eligible day-rate x days worked on the project with special rules, but different ones....





Step 1 – Eligible Salary costs Who and what can be included?

- Usual gross salary stated on the payroll
- <u>Social security contri-</u> <u>bution</u> paid (a.k.a. charges paid by the employer)
- Taxes included in the remuneration
- Mandatory complements to the basic salary (including 13th month salary or similar)
- Variable components, when set at the Beneficiary's level (including extra salary, must not be arbitrary)

Non-eligible salary componenents:

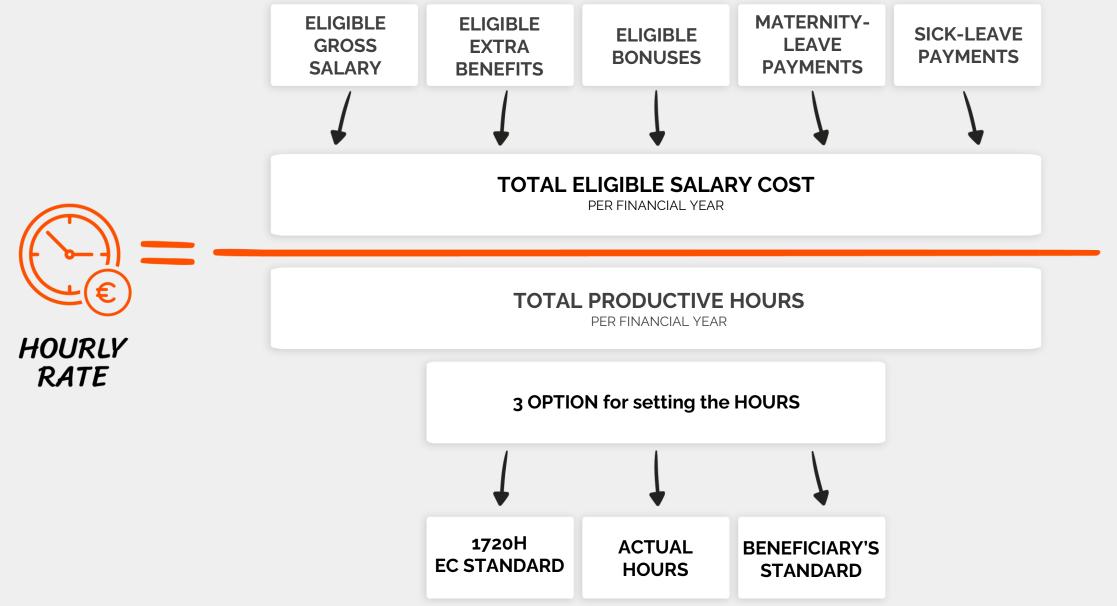
• Any salary component paid for working on the project

- ("triggered by the action")
- Recruitment costs/HR
- costs, etc.
- Internal overheads/Future
- liabilities
- Staff by temporary
- workforce agency(ies)



26

Step 2 – Eligible hourly rate (H2020) Option 1 - Fiscal-year based calculation for employees

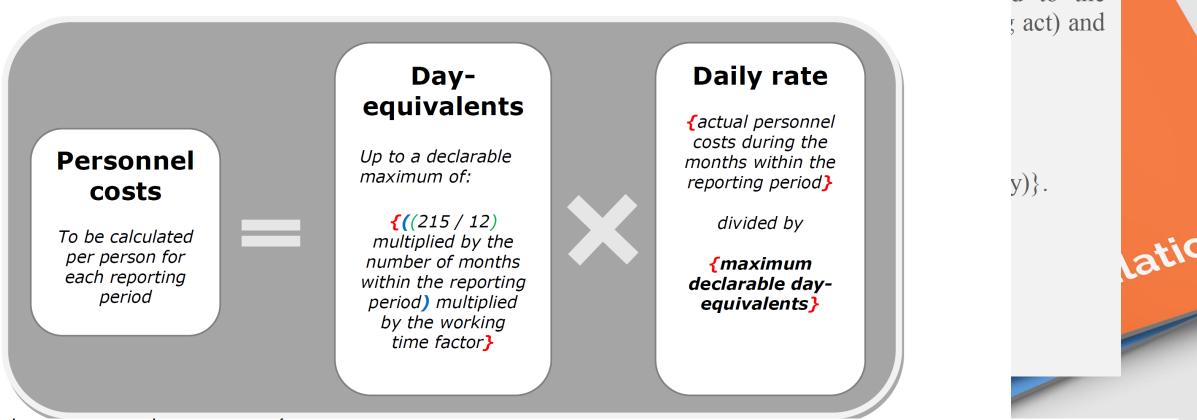




Step 2: Daily rate calculation (HE)

6

2.1.4 Calculation of the personnel costs. In most cases you have to calculate your personnel uding net costs for the action as follows:



Alternatively, the calculation may be done separately for each calendar year within the reporting period, if this is consistently applied. In that case, the '*number of months within the reporting period*' referred to in the formulas is to be understood as the number of months of the respective calendar year that are within the reporting period.

Time recording system in hours

Day equivalent - 3 conversion rules at hand

1. A conversation based on a fixed number of hours (e.g. for beneficiaries with no reference in their contracts nor standard annual productive hours): **1** day-equivalent= 8 hours

2. A conversion based on the average number of hours that the person must work per working day according to her/his contract.

EXAMPLE: If the contract says that the person must work 37,5 hours per week distributed in 5 working days, a day-equivalent for the person in 7,5 hours (37,5/5). In the same example if the person works 50%, part time, the day-equivalent would be 3,75 hours (18,75/5)

3. A conversion based on the usual standard annual productive hours of the Beneficiary, if it is at least 90% of the annual workable hours of the beneficiary

EXAMPLE: Standard annual productive hours of the beneficiary=1558,75. Standard annual workable hours of the beneficiary=1700.

1700x90%= 1530<1558,75 1558,75/215=7,25 hours = 1 day-equivalent

Disclaimer: information not legally binding



Part II / Chapter Three Employees – calculation examples

Example: Eligible personnel cost calculations:

Project "Hybrid"

- Start Date: 01/SEP/2021
- End Date: 31/AUG/2024
- Duration: 36 months
- RP1: M1-M18
- RP2: M19-M36

Employee "Z"

- Employed since 2011
- Category: researcher
- FTE: 1
- Works 50 hours on the project "HYBRID" each month

Beneficiary "U"

- Regular, yearly salary raise, effective from each July
- 13th month salary
- Performance related bonuses paid each year
- 1000 EUR each month is paid to all involved in H2020/HE project(s)
- H2020/YPH: 1720 / 1634 (BS)
- HE/DE: unknown (8) / 7,6







Gross salary Jan 5.000 € Feb 5.000€ Mar 5.000 € Apr 5.000 € May 5.000 € June 5.000 € July 5.500€ Aug 5.500€ Sept 5.500€ Oct 5.500€ Nov 5.500€ Dec 5.500€ X-mas bonus: 5.500€



Total eligible salary cost for the fiscal year **6x5.000**€ **6x5.500**€ **1x5.500**€ **14.900**€ 6.000€ **89.400**€

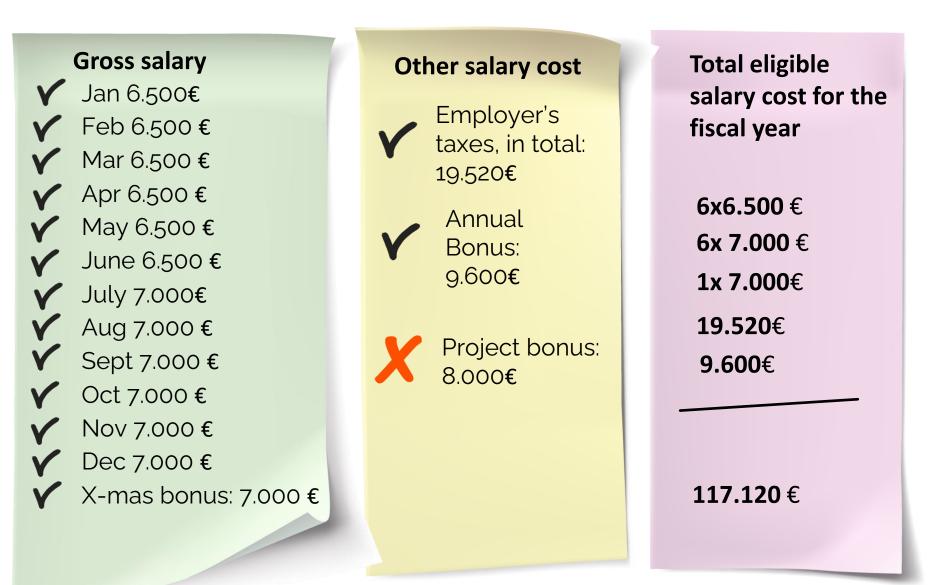
Gross salary ✓ Jan 5.500€ Feb 5.500€ Mar 5.500€ Apr 5.500€ May 5.500€ June 5.500€ July 6.000€ Aug 6.000€ Sept 6.000€ Oct 6.000€ Nov 6.000€ Dec 6.000€ X-mas bonus: 6.000€



Gross salary Jan 6.000€ Feb 6.000€ Mar 6.000€ Apr 6.000€ May 6.000€ June 6.000€ July 6.500€ Aug 6.500€ Sept 6.500€ Oct 6.500€ Nov 6.500€ Dec 6.500€ X-mas bonus: 6.500€



Total eligible salary cost for the fiscal year **6x6.000**€ 6x 6.500 € **1x 6.500**€ **17.980**€ 8.400 € **107.880**€



			a eth			eligible	
2	021	Gross Salary	13 th month salary	Annual Bonus	eligible gross salary	employer's charges	eligible total salary costs
	JAN	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €
\backslash	FEB	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €
	MAR	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €
	APR	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €
	MAY	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €
	JUN	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €
	JUL	5 500,00 €	- €	- €	5 500,00€	1 100,00 €	6 600,00 €
\	AUG	5 500,00 €	- €	- €	5 500,00€	1 100,00€	6 600,00 €
	SEP	5 500,00€	- €	- €	5 500,00€	1 100,00€	6 600,00 €
RP1	ОСТ	5 500,00 €	- €	- €	5 500,00€	1 100,00€	6 600,00 €
RPI	NOV	5 500,00 €	- €	- €	5 500,00€	1 100,00€	6 600,00 €
	DEC	5 500,00 €	5 500,00 €	6 000,00 €	17 000,00 €	3 400,00 €	20 400,00 €
		63 000,00 €	5 500,00 €	6 000,00 €	74 500,00 €	14 900,00 €	89 400,00 €

						eligible			
			13 th month	Annual	eligible gross	employer's	eligible total salary		
2	022	Gross Salary	salary	Bonus	salary	charges	costs		
	JAN	5 500,00€	- €	- €	5 500,00€	1 100,00 €	6 600,00€		
	FEB	5 500,00 €	- €	- €	5 500,00€	1 100,00 €	6 600,00€		
	MAR	5 500,00 €	- €	- €	5 500,00€	1 100,00 €	6 600,00€		
	APR	5 500,00 €	- €	- €	5 500,00€	1 100,00 €	6 600,00€		
	MAY	5 500,00 €	- €	- €	5 500,00€	1 100,00 €	6 600,00€		
RP1	JUN	5 500,00€	- €	- €	5 500,00€	1 100,00 €	6 600,00€		
KPI	JUL	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00€		
	AUG	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €		
	SEP	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €		
	ОСТ	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €		
	NOV	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €		
	DEC	6 000,00 €	6 000,00 €	7 200,00 €	19 200,00 €	3 840,00 €	23 040,00 €		
		69 000,00 €	6 000,00 €	7 200,00 €	82 200,00 €	16 440,00 €	98 640,00 €		

			44			eligible	
			13 th month	Annual	eligible gross		eligible total salary
2	.023	Gross Salary	salary	Bonus	salary	charges	costs
DD1	JAN	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €
RP1	FEB	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €
	MAR	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €
	APR	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €
	MAY	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €
	JUN	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €
RP2	JUL	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €
RP2	AUG	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €
	SEP	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €
	ОСТ	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €
	NOV	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €
	DEC	6 500,00 €	6 500,00 €	8 400,00 €	21 400,00 €	4 280,00 €	25 680,00 €
		75 000,00 €	6 500,00 €	8 400,00 €	89 900,00 €	17 980,00 €	107 880,00 €

						eligible	
			13 th month	Annual	eligible gross	employer's	eligible total salary
2	.024	Gross Salary	salary	Bonus	salary	charges	costs
	JAN	6 500,00€	- €	- €	6 500,00€	1 300,00€	7 800,00 €
	FEB	6 500,00 €	-€	- €	6 500,00 €	1 300,00€	7 800,00 €
	MAR	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €
002	APR	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €
RP2	MAY	6 500,00 €	- €	- €	6 500,00€	1 300,00€	7 800,00 €
	JUN	6 500,00 €	- €	- €	6 500,00€	1 300,00€	7 800,00 €
	JUL	7 000,00 €	-€	- €	7 000,00 €	1 400,00€	8 400,00 €
	AUG	7 000,00 €	- €	- €	7 000,00 €	1 400,00 €	8 400,00 €
\setminus	SEP	7 000,00 €	- €	- €	7 000,00 €	1 400,00€	8 400,00 €
$ \rangle$	ОСТ	7 000,00 €	-€	- €	7 000,00 €	1 400,00€	8 400,00 €
	NOV	7 000,00 €	-€	- €	7 000,00 €	1 400,00€	8 400,00 €
	DEC	7 000,00 €	7 000,00 €	9 600,00 €	23 600,00 €	4 720,00€	28 320,00€
		81 000,00 €	7 000,00 €	9 600,00 €	97 600,00 €	19 520,00 €	117 120,00 €



Step 2+3a: How to do it in H2020?

Hourly rates:

- 2021: €89.400 / 1720 = 51,98 €/h
- 2022: €98.640 / 1720 = 57,35 €/h
- 2023: €107.880 / 1720 = 62.72 €/h
- 2024 €117.120 / 1720 = 68.09 €/h

RP1: 01/SEP/2021 - 28/FEB/2023 (to be reported in April 2023)

- SEP DEC 2021: 4x50 = 200 hours x €51.98 (FY21) = €10.395,35
- JAN-DEC 2022: 12x50 = 600 hours x €57.35 (FY'22) = €34.409,30
- JAN-FEB 2023: 2x50 = 100 hours x €57.35 (FY'22) = € 5.734,88
- Total eligible personnel costs for RP1 = € 50.539,53

RP2: 01/MAR/2023 - 31/AUG/2024 (to be reported in October 2024)

- MAR-DEC 2023: 10x50 = 500 hours x €62.72 (FY'23) = €31.360,47
- JAN-AUG 2024: 8x50 = 400 hours x €62.72 (FY'23)= €25.088,37
- Total eligible personnel costs for RP2 = €56.448,84

Total eligible personnel costs for the project = €106.988,37



Step 2 + 3b: How to do it in H2020?

Hourly rates:

- 2021: €89.400 / **1634** = 54,71 €/h
- 2022: €98.640 / **1634** = 60,37 €/h
- 2023 €107.880 / **1634** = 66,02 €/h
- 2024 €117.120 / **1634** = 71.68 €/h

RP1: 01/SEP/2021 - 28/FEB/2023 (to be reported in April 2023)

- SEP DEC 2021: 4x50 = 200 hours x €54.71 (FY21) = €10.942,47
- JAN-DEC 2022: 12x50 = 600 hours x €60.37 (FY'22) = €36.220,32
- JAN-FEB 2023: 2x50 = 100 hours x €60.37 (FY'22) = € 6.036,72
- Total eligible personnel costs for RP1 = € 53.199,51

RP2: 01/MAR/2023 - 31/AUG/2024 (to be reported in October 2024)

- MAR-DEC 2023: 10x50 = 500 hours x €66.02 (FY'23) = €33.011,02
- JAN-AUG 2024: 8x50 = 400 hours x €66.02 (FY'23)= €26.408,81
- Total eligible personnel costs for RP2 = €59.419,83

Total eligible personnel costs for the project = €112.619,34



					13 th month	Annual	eligible gross	eligible employer's	eligible total salary	8
				Gross Salary		Bonus	salary	charges	costs	1634
			T AN 1 7	SCP <u>72021</u>	- 20/ FĘ	<u> </u>	, pé tébot	ea <u>1000,00</u> €	1. 2023/ 6 000,00 €	_
		∖.	f Ø mo	nth§,⁰₿%°h€o	urs each	month €	5 000,00 €	1 000,00 €	6 000,00 €	
			MAR	5 000,00 €	- €	- €	5 000,00 €	1 000,00 €	6 000,00 €	
Daily rates:		<u>\•</u>	gero ha	our s woodk e	d on th∉	project i s	totaboo,gooc	/8±000005€	ays <i>6000,00</i> €	
Daily lates.			MAR	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
RP1: 01/SEP/2021 - 28/FEB/2023	2021		APR	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
•	2021		MAY	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
 Total Salary costs: 153.240 EUR 			JUN	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
• Total Day equivalent: 215/12*18= 322,	2023		JUL	6 500,00 €	-€	- €	6 500,00 €	1 300,00 €	7 800,00 €	_
days	P P		AUG	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
aays			SEP	6 500,00 €	- € - €	- € - €	6 500,00 €	1 300,00 €	7 800,00 €	
Daily Rate: 475.16 EUR		-	OCT NOV	6 500,00 € 6 500,00 €	- € - €	- € - €	6 500,00 € 6 500,00 €	1 300,00€ 1 300,00€	7 800,00 € 7 800,00 €	_
RP2: 01/MAR/2023 - 31/AUG/2024		RP2	DEC	6 500,00 €		8 400,00 €	21 400,00 €	4 280,00 €	25 680,00 €	_
			JAN	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €	
Total Salary costs: 157.080 EUR			FEB	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €	
Total Day any walanty art (12*49 - 222			MAR	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €	
 Total Day equivalent: 215/12*18 = 322, 	-		APR	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €	
days	2022		MAY	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €	
Daily Rate: 487.07 EUR	2024		JUN	6 500,00 €	- €	- €	6 500,00 €	1 300,00€	7 800,00 €	
,	2024		JUL	7 000,00 €	- €	- €	7 000,00 €	1 400,00 €	8 400,00 €	
			AUG	7 000,00 €	- €	- €	7 000,00 €	1 400,00 €	8 400,00 €	157 080,00 €
		\backslash	\$¥¢¢V	Ø000,00€	=€	÷€	Ø000,00€	1 200,00 €	3 400,00 €	
			DE¢	∮000,00€	6 000,00 €	7 200,00 €	19000,00€	<u>3</u> 8 0 0,00 €	2 3 4 0 0,00 €	
	2023		MON/	∮000,00€	-€	- €	¢000,00€	1 200,00 €	3 400,00 €	
Total el	qible		ÐEK	Ø 000,00 €	7 000;00 €	9 600 , 00 €	2₿ 600,00 €	4 200,00€	2 8 300,00 €	153 240,00 €

Daily rates:

RP1: 01/SEP/2021 - 28/FEB/2023

- Total Salary costs: 153.240.- EUR
- Total Day equivalent: 322,5 days
- Daily Rate: 475.16 EUR

RP2: 01/MAR/2023 - 31/AUG/2024

- Total Salary costs: 157.080.- EUR
- Total Day equivalent: 322,5 days
- Daily Rate: 487.07 EUR

RP1: 01/SEP/2021 - 28/FEB/2023 (to be reported in April 2023)

TRAININGS

DE: 7,6

- 18 months, 50 hours each month
- 900 hours worked on the project in total = 900/7,6= 118,5 days
- 118,5 days x 475.16 EUR daily rate= 56.306,79 EUR

Total eligible personnel costs for RP1 = € 56.306,79 EUR

RP2: 01/MAR/2023 - 31/AUG/2024 (to be reported in October 2024)

- 18 months, 50 hours each month
- 900 hours worked on the project in total = 900/7,6= 118,5 days
- 118,5 days x 487.07 EUR daily rate= 57.717,77 EUR

Total eligible personnel costs for RP2 = €57.717,77

Total eligible personnel costs for the project = €114,024,56

		JAN	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
		FEB	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
		MAR	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
		APR	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
		MAY	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
2024		JUN	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
2024		JUL	7 000,00 €	- €	- €	7 000,00 €	1 400,00 €	8 400,00 €	
		AUG	7 000,00 €	- €	- €	7 000,00 €	1 400,00 €	8 400,00 €	63 600,00 €
	RP2	NOV	6 500,00 €	- €	- €	6 500,00 €	1 300,00 €	7 800,00 €	
		DEC	6 500,00 €	6 500,00 €	8 400,00 €	21 400,00 €	2 4 280,00 €	25 680,00 €	93 480,00 €
2023		FEB	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 € 14	400,00€
1		105	0 000,00 E	- t	- E	0 000,00 E	1 200,00 E	/ 200,00 €	
		AUG	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
		SEP	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
		ост	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
		NOV	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	
		DEC	6 000,00 €	6 000,00 €	7 200,00 €	19 200,00 €	3 840,00 €	23 040,00 €	98 640,00 €

TRAININGS

DE: 8

Total eligible personnel costs for the project = €108.265,19

Daily rates/Calendar year:

RP1: 01/SEPT/2021 - 28/FEB/2023

- Sept-Dec 2021:
 - Salary costs: 40.200- EUR
 - MDDE: 215/12*4 = 71,50
 - Daily Rate for 2021: 562,24 EUR
- Jan-Dec 2022
 - Salary costs: 98.650.- EUR
 - MDDE: 215/12*12= 215
 - Daily rate for 2022: 458,79 EUR
- Jan-Feb 2023
 - Salary cost: 14.400.- EUR
 - MDDE: 215/12*2 = 36,00
 - Daily Rate for 2023: 400 EUR

RP2: 01/MAR/2023 - 31/AUG/2024

- Mar-Dec 2023
 - Salary costs: 93.480.- EUR
 - MDDE: 215/12*10 = 179,00
 - Daily rate for 2023: 522,23 EUR
- Jan-Aug 2024
 - Salary costs: 63.600 EUR
 - MDDE: 215/12*8 = 143,50
 - Daily Rate for 2024: 443,21 EUR

RP1: 01/SEP/2021 - 28/FEB/2023 (to be reported in April 2023)

- Sept-Dec 2021: 4*50 = 200 hours **/7,6** = 26,5 days x 562,24 = 14.899,30€
- Jan-Febr 2022: 12*50 = 600 hours /7,6 = 79,0 days x 458,79 = 36.244,47€
- Jan-Febr 2023: 2*50 = 100 hours /7,6 = 13,0 days x 400,00 = 5.200,00€

Total eligible personnel costs for RP1

= € 56.343,77

TRAININGS

DE: 7,6

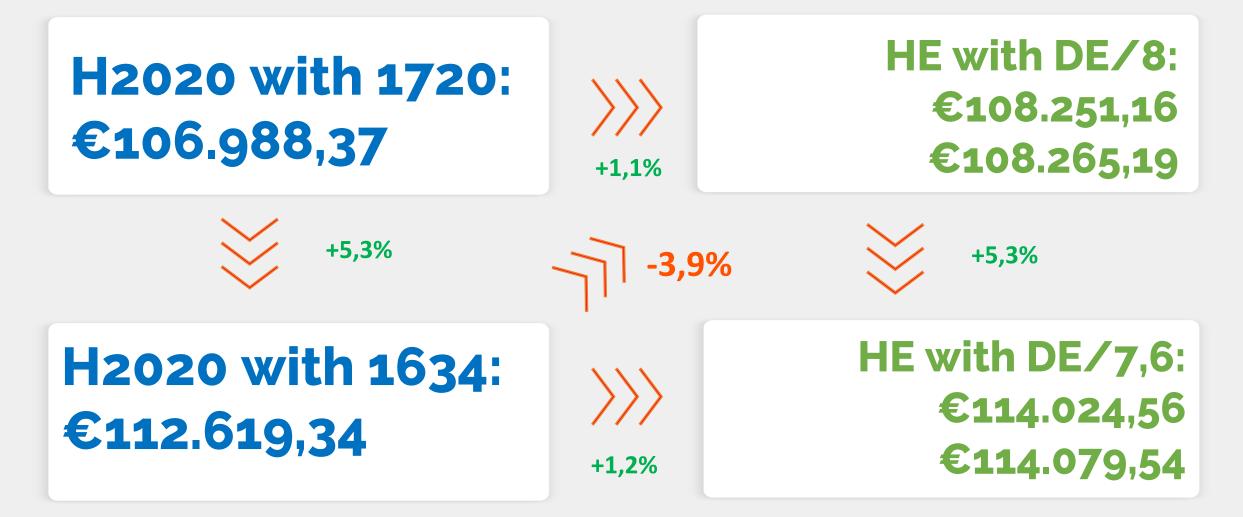
RP2: 01/MAR/2023 - 31/AUG/2024 (to be reported in October 2024)

- Mar Dec 2023: 10^{*}50 = 500 hours /7,6 = 66,0 days x 522,23 = 34.467,49€
- Jan Aug 2024: 8*50 = 400 hours /7,6 = 52,5 days x 443,21 = 23.268,29€
- Total eligible personnel costs for RP2 = € 57.735,78

Total eligible personnel costs for the project = €114.079,54



Comparison





Comparison - 2

	H2020 FY-based	HE RP-based	HE CY-based
2021	10 395,35 €	14 055,94 €	11 879,07 €
2022	34 409,30 €	34 409,30 €	35 637,21 €
2023	5 734,88 €	5 000,00 €	5 939,53 €
RP1	<i>50 539,53</i> €	53 465,25 €	53 455,81 €
2023	31 360,47 €	32 639,66 €	30 441,86 €
2024	25 088,37 €	22 160,28 €	24 353,49 €
RP2	56 448,84 €	<i>54 799,94</i> €	<i>54 795,35</i> €
RP1+RP2:	<i>106 988,37 €</i>	108 265,19 €	<i>108 251,16 €</i>

A sample from real life:

		hours worked						
		FTE-	on the HE					
	Salary cost	level	project					
M1	3 000 €	0,5	72					
M2	3 000 €	0,5	72					
M3	3 000 €	0,5	56					
M4	3 000 €	0,5	60					
M5	3 000 €	0,5	40					
M6	3 000 €	0,5	60					
M7	3 000 €	0,5	72					
M8	3 000 €	0,5	72					
M9	6 000 €	0,5	60					
M10	5 000 €	1	40					
M11	5 000 €	1	32					
M12	5 000 €	1	0					
M13	5 000 €	1	0					
M14	5 000 €	1	16					
M15	5 000 €	1	16					
M16	5 000 €	1	0					
M17	5 000 €	1	8					
M18	5 000 €	1	52					
	75 000 €	0,75	728					

have we head



What the EC thinks it should be....1

			hours worked		Days worked
		FTE-	on the HE	Day-	on the HE
	Salary cost	level	project	equivalent	project
M1	3 000 €	0,5	72	8	9
M2	3 000 €	0,5	72	8	9
M3	3 000 €	0,5	56	8	7
M4	3 000 €	0,5	60	8	7,5
M5	3 000 €	0,5	40	8	5
M6	3 000 €	0,5	60	8	7,5
M7	3 000 €	0,5	72	8	9
M8	3 000 €	0,5	72	8	9
M9	6 000 €	0,5	60	8	7,5
M10	5 000 €	1	40	8	5
M11	5 000 €	1	32	8	4
M12	5 000 €	1	0	8	0
M13	5 000 €	1	0	8	0
M14	5 000 €	1	16	8	2
M15	5 000 €	1	16	8	2
M16	5 000 €	1	0	8	0
M17	5 000 €	1	8	8	1
M18	5 000 €	1	52	8	6,5
	75 000 €	0,75	728	8	91

Daily Rate: $\frac{75,000€}{215/12*18*0,75} = 309,92€$

Personnel Cost.

309,92 * *91* = *28.202€*



What else it could be....1

			hours worked		Days worked
		FTE-	on the HE	Day-	on the HE
	Salary cost	level	project	equivalent	project
M1	3 000 €	0,5	72	4	18
M2	3 000 €	0,5	72	4	18
M3	3 000 €	0,5	56	4	14
M4	3 000 €	0,5	60	4	15
M5	3 000 €	0,5	40	4	10
M6	3 000 €	0,5	60	4	15
M7	3 000 €	0,5	72	4	18
M8	3 000 €	0,5	72	4	18
M9	6 000 €	0,5	60	4	15
M10	5 000 €	1	40	8	5
M11	5 000 €	1	32	8	4
M12	5 000 €	1	0	8	0
M13	5 000 €	1	0	8	0
M14	5 000 €	1	16	8	2
M15	5 000 €	1	16	8	2
M16	5 000 €	1	0	8	0
M17	5 000 €	1	8	8	1
M18	5 000 €	1	52	8	6,5
	75 000 €	0,75	728	6	161,5

Daily Rate: $\frac{75,000€}{215/12*18*1} = 232,56 €$

Personnel Cost.

232,56 * *161,5* = *37.558€*



What else it could be....2

		I	hours worked		Days worked
		FTE-	on the HE	Day-	on the HE
	Salary cost	levi	project	equivalent	project
M1	3 000	0,5	72	8	
M2	€ 000 د	0,5	72	8	9
M3	3 000 €	0,5	56	8	7
M4	3 000 €	0,5	60	8	7,5
M5	3 000 €	0,5	40	8	5
M6	3 000 €	0,5	60	8	7,5
M7	3 000 €	0,5	72	8	9
M8	3 000 €	0,5	72	8	9
M9	6 000 €	05	00	8	1,5
SUB-SUM for TE 0,5	30 000	0,5	564		70,5
M10		1	40	8	5
M11	5 000 €	1	32	8	4
M12	5 000 €	1	0	8	0
M13	5 000 €	1	0	8	0
M14	5 000 €	1	16	8	2
M15	5 000 €	1	16	8	2
M16	5 000 €	1	0	8	0
M17	5 000 €	1	8	8	1
M18	5 000 €	1	52	8	6,5
SUB-SUM for STE 1	45 000 €	1	164		20,5
	/5 000 €	0,75	728		91

Daily Rate 1: $\frac{30,000€}{215/12*9*0,5} = 372,67€$

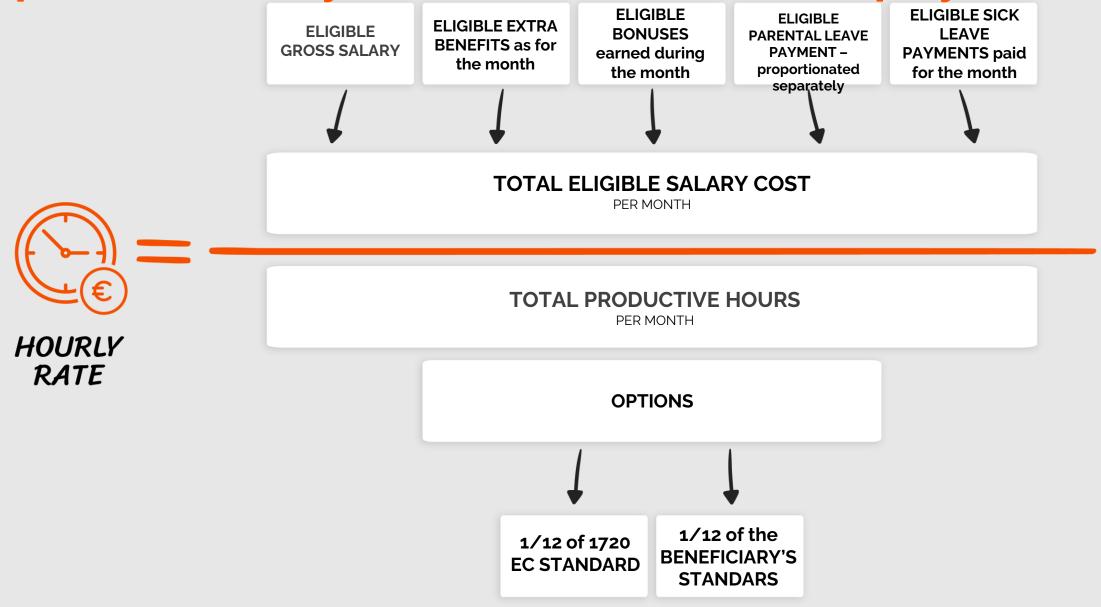
Daily Rate 2: $\frac{45,000€}{215/12*9*1} = 279,50€$

Personnel Cost:

372,67 *70,5 + 279,50 *20,5 =

32,003€

Step 2: Eligible hourly rate in H2020 Option 2: Monthly - based calculation for employees



202)1	Gross Salary		Annual Bonus	eligible gross salary	eligible employer's charges	eligible total salary costs	productive hours/month	monthly hourly rate
202	L 	-	•				-	-	-
\mathbf{N}	J	5 000,00 €	458,33€	500,00€	5 958,33 €	1 191,67 €	7 150,00 €	143,33€	49,88€
	F	5 000,00 €	458,33€	500,00€	5 958,33 €	1 191,67 €	7 150,00 €	143,33€	49,88€
	Μ	5 000,00 €	458,33€	500,00€	5 958,33€	1 191,67 €	7 150,00 €	143,33€	49,88€
	А	5 000,00 €	458,33€	500,00€	5 958,33 €	1 191,67 €	7 150,00€	143,33€	49,88€
	Μ	5 000,00 €	458,33€	500,00€	5 958,33 €	1 191,67 €	7 150,00€	143,33€	49,88€
	J	5 000,00 €	458,33€	500,00€	5 958,33 €	1 191,67 €	7 150,00€	143,33€	49,88€
	J	5 500,00 €	458,33€	500,00€	6 458,33 €	1 291,67 €	7 750,00€	143,33€	54,07€
	А	5 500,00 €	458,33€	500,00€	6 458,33 €	1 291,67 €	7 750,00€	143,33€	54,07€
	S	5 500,00 €	458,33€	500,00€	6 458,33€	1 291,67 €	7 750,00€	143,33€	54,07€
001	0	5 500,00 €	458,33€	500,00€	6 458,33€	1 291,67 €	7 750,00€	143,33€	54,07€
RP1	Ν	5 500,00 €	458,33€	500,00€	6 458,33 €	1 291,67 €	7 750,00€	143,33€	54,07€
	D	5 500,00 €	458,33€	500,00€	6 458,33 €	1 291,67 €	7 750,00€	143,33€	54,07€
			5 500,00 €	6 000,00 €	74 500,00 €	14 900,00 €	89 400,00 €	1720	

						eligible			
			13 th month	Annual	eligible gross	employer's	eligible total	productive	monthly
202	22	Gross Salary	salary	Bonus	salary	charges	salary costs	hours/month	hourly rate
	J	5 500,00 €	500,00€	600,00€	6 600,00€	1 320,00€	7 920,00 €	143,33€	55,26€
	F	5 500,00 €	500,00€	600,00€	6 600,00€	1 320,00 €	7 920,00 €	143,33€	55,26€
	Μ	5 500,00 €	500,00€	600,00€	6 600,00€	1 320,00€	7 920,00 €	143,33€	55,26€
	А	5 500,00 €	500,00€	600,00€	6 600,00€	1 320,00€	7 920,00 €	143,33€	55,26€
	Μ	5 500,00 €	500,00€	600,00€	6 600,00€	1 320,00€	7 920,00 €	143,33€	55,26€
RP1	J	5 500,00 €	500,00€	600,00€	6 600,00€	1 320,00€	7 920,00 €	143,33€	55,26€
RPI	J	6 000,00 €	500,00€	600,00€	7 100,00 €	1 420,00 €	8 520,00 €	143,33€	59,44€
	А	6 000,00 €	500,00€	600,00€	7 100,00 €	1 420,00 €	8 520,00 €	143,33€	59,44€
	S	6 000,00 €	500,00€	600,00€	7 100,00€	1 420,00 €	8 520,00 €	143,33€	59,44€
	0	6 000,00 €	500,00€	600,00€	7 100,00€	1 420,00 €	8 520,00 €	143,33€	59,44€
	N	6 000,00 €	500,00€	600,00€	7 100,00 €	1 420,00 €	8 520,00 €	143,33€	59,44 €
	D	6 000,00 €	500,00€	600,00€	7 100,00 €	1 420,00 €	8 520,00 €	143,33€	59,44 €
			6 000,00 €	7 200,00 €	82 200,00 €	16 440,00 €	98 640,00 €		

			13 th month	Annual	eligible gross	eligible employer's	eligible total	productive	monthly
202	.3	Gross Salary	salary	Bonus	salary	charges	salary costs	hours/month	hourly rate
RP1	J	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	143,33€	50,23€
RPI	F	6 000,00 €	- €	- €	6 000,00 €	1 200,00 €	7 200,00 €	143,33€	50,23€
	Μ	6 000,00 €	541,67€	700,00€	7 241,67 €	1 448,33€	8 690,00€	143,33€	60,63€
	А	6 000,00 €	541,67€	700,00€	7 241,67 €	1 448,33€	8 690,00€	143,33€	60,63€
	Μ	6 000,00 €	541,67€	700,00€	7 241,67 €	1 448,33€	8 690,00 €	143,33€	60,63€
	J	6 000,00 €	541,67€	700,00€	7 241,67 €	1 448,33€	8 690,00 €	143,33€	60,63€
RP2	J	6 500,00 €	541,67€	700,00€	7 741,67 €	1 548,33€	9 290,00 €	143,33€	64,81€
RPZ	А	6 500,00 €	541,67€	700,00€	7 741,67 €	1 548,33€	9 290,00 €	143,33€	64,81€
	S	6 500,00 €	541,67€	700,00€	7 741,67 €	1 548,33€	9 290,00 €	143,33€	64,81€
	0	6 500,00 €	541,67€	700,00€	7 741,67€	1 548,33€	9 290,00 €	143,33€	64,81€
	N	6 500,00 €	541,67€	700,00€	7 741,67 €	1 548,33€	9 290,00 €	143,33€	64,81€
	D	6 500,00 €	541,67€	700,00€	7 741,67 €	1 548,33€	9 290,00 €	143,33€	64,81€
			5 416,67 €	7 000,00 €	87 416,67 €	17 483,33 €	104 900,00 €		

202	24	Gross Salary	13 th month salary		eligible gross salary	eligible employer's charges	eligible total salary costs	productive hours/month	monthly hourly rate
		6 500,00 €	-		- 6 500,00 €	1 300,00 €	7 800,00 €	-	54,42€
	F	6 500,00 €			6 500,00 €	1 300,00 €	7 800,00 €	143,33€	54,42 €
	M	6 500,00 €			6 500,00 €	1 300,00 €	7 800,00 €		54,42€
	A	6 500,00 €			6 500,00 €	1 300,00 €	7 800,00 €	143,33€	54,42€
RP2	Μ	6 500,00 €			6 500,00€	1 300,00€	7 800,00 €	143,33€	54,42€
	J	6 500,00 €			6 500,00€	1 300,00 €	7 800,00 €	143,33€	54,42€
	J	7 000,00 €			7 000,00 €	1 400,00 €	8 400,00 €	143,33€	58,60€
	А	7 000,00 €			7 000,00 €	1 400,00 €	8 400,00 €	143,33€	58,60€
\backslash	S	7 000,00 €			7 000,00 €	1 400,00 €	8 400,00 €	143,33€	58,60€
$ \rangle$	0	7 000,00 €			7 000,00 €	1 400,00 €	8 400,00 €	143,33€	58,60€
	Ν	7 000,00 €			7 000,00 €	1 400,00 €	8 400,00 €	143,33€	58,60€
	D	7 000,00 €	7 000,00 €	9 600,00 €	23 600,00 €	4 720,00 €	28 320,00€	143,33€	197,58€
			7 000,00 €	9 600,00 €	97 600,00 €	19 520,00 €	117 120,00 €		

Step 3: How to use them?

Project "Hybrid"

- Start Date: 01/SEP/2021
- End Date: 31/AUG/2024
- RP1: M1-M18
- RP2: M19-M36

Mr. ,Z' spends each month 50 hours on the project

RP1	1/SEPT/2021	to	28/FEB/2023	RP2	1/MAR/2023	to	31/AUG/2024
		hours on	personnel			hours on	personnel
Month	hourly rate	project	costs	Month	hourly rate	project	costs
szept.21	54,07€	50	2 703,49 €	márc.23	60,63€	50	3 031,40 €
okt.21	54,07€	50	2 703,49 €	ápr.23	60,63€	50	3 031,40 €
nov.21	54,07€	50	2 703,49 €	máj.23	60,63€	50	3 031,40 €
dec.21	54,07€	50	2 703,49 €	jún.23	60,63€	50	3 031,40 €
jan.22	55,26€	50	2 762,79 €	júl.23	64,81€	50	3 240,70 €
febr.22	55,26€	50	2 762,79 €	aug.23	64,81€	50	3 240,70 €
márc.22	55,26€	50	2 762,79 €	szept.23	64,81€	50	3 240,70 €
ápr.22	55,26€	50	2 762,79 €	okt.23	64,81€	50	3 240,70 €
máj.22	55,26€	50	2 762,79 €	nov.23	64,81€	50	3 240,70 €
jún.22	55,26€	50	2 762,79 €	dec.23	64,81€	50	3 240,70 €
júl.22	59,44€	50	2 972,09 €	jan.24	54,42€	50	2 720,93 €
aug.22	59,44€	50	2 972,09 €	febr.24	54,42€	50	2 720,93 €
szept.22	59,44€	50	2 972,09 €	márc.24	54,42€	50	2 720,93 €
okt.22	59,44€	50	2 972,09 €	ápr.24	54,42€	50	2 720,93 €
nov.22	59,44€	50	2 972,09 €	máj.24	54,42€	50	2 720,93 €
dec.22	59,44€	50	2 972,09 €	jún.24	54,42€	50	2 720,93 €
jan.23	50,23€	50	2 511,63 €	júl.24	58,60€	50	2 930,23 €
febr.23	50,23€	50	2 511,63 €	aug.24	58,60€	50	2 930,23 €
Total eli	gible persor	nel costs		Total eli			
		for RP1	50 246,51 €			for RP2	53 755,81 €

Total eligible personnel costs for the project: 104 002,33 €



PERSONNEL Costs – Employees: Additional Remuneration



- For non-profit entities only
- Up to EUR 8,000 / year / person FTE
- Pro-rata rule applies, i.e.:
 - someone works 100% on his/her time on the project for a year: limit is 8,000 EUR
 - someone works 50% of his/her time on the project for 6 months in a fiscal year: limit is 2000
 EUR (8000/12x6x50%)
- Paid for additional work/responsibility:
 - Paid for doing research
 - Paid for being WP/Task leader, team member, etc.
 - Using English NOT eligible
- Must be paid to all, net depending on the source of funding (e.g. arbitrary decision)
- To be calculated separately i.e. not part of the previously described calculations!

Not available in HORIZON EUROPE!



PERSONNEL Costs – Employees: UNIT COSTS (,Case 2')

Average (UNIT-COSTS) personnel costs calculation

Unit costs are not internal RATES – they are calculated based on historical actual data, coming from the accounts, by setting a consistent manner to calculate the average (unit) of the actual costs

- Beneficiary can choose unit-based personnel costs reporting, when foreseen in the Proposal/GA
- General cost accounting principles must be applied and used
- A "hybrid system" is possible to be used e.g. actual costs for senior researchers, unit-costs for lab-staff

Name of employee	Actual total salary costs from the chosen Financial Year	Number of productive hours	Actual salary costs per hour based on the chosen year
Mr. Alpha	111,800 €	1720	65.00 €
Ms. Beta	103,200 €	1720	60.00 €
Mr. Charlie	99,760 €	1720	58.00 €
Ms. Delta	94,600 €	1720	55.00 €
Ms. Echo	86,000 €	1720	50.00 €
Mr. Foxtrot	67,940 €	1720	39.50 €
Ms. Golf	60,200 €	1720	35.00 €
Ms. Hotel	60,200 €	1720	35.00 €
Mr. India	59,340 €	1720	34.50 €
Ms. Juliet	55,900 €	1720	32.50 €
Mr. Kilo	54,180 €	1720	31.50 €
Ms. Lima	51,600 €	1720	30.00 €

Name of employee	Actual total salary costs from the chosen Financial Year	Number of productive hours	Actual salary costs per hour based on the chosen year	Unit hourly rate #1	Deviation from the average
Mr. Alpha	111,800 €	1720	65.00 €		148.29%
Ms. Beta	103,200 €	1720	60.00 €		136.88%
Mr. Charlie	99,760 €	1720	58.00 €		132.32%
Ms. Delta	94,600 €	1720	55.00 €		125.48%
Ms. Echo	86,000 €	1720	50.00 €		114.07%
Mr. Foxtrot	67,940 €	1720	39.50 €	43.83€	90.11%
Ms. Golf	60,200 €	1720	35.00 €	43.03 €	79.85%
Ms. Hotel	60,200 €	1720	35.00 €		79.85%
Mr. India	59,340 €	1720	34.50 €		78.71%
Ms. Juliet	55,900 €	1720	32.50 €		74.14%
Mr. Kilo	54,180 €	1720	31.50 €		71.86%
Ms. Lima	51,600 €	1720	30.00 €		68.44%

Name of employee	Actual total salary costs from the chosen Financial Year	Number of productive hours	Actual salary costs per hour based on the chosen year	Unit hourly rate #2	Deviation from the average
Mr. Alpha	111,800 €	1720	65.00 €		112.85%
Ms. Beta	103,200 €	1720	60.00 €		104.17%
Mr. Charlie	99,760 €	1720	58.00 €	57.60 €	100.69%
Ms. Delta	94,600 €	1720	55.00 €		95.49%
Ms. Echo	86,000 €	1720	50.00 €		86.81%
Mr. Foxtrot	67,940 €	1720	39.50 €		116.18%
Ms. Golf	60,200 €	1720	35.00 €		102.94%
Ms. Hotel	60,200 €	1720	35.00 €		102.94%
Mr. India	59,340 €	1720	34.50 €	34.00 €	101.47%
Ms. Juliet	55,900 €	1720	32.50 €		95.59%
Mr. Kilo	54,180 €	1720	31.50 €		92.65%
Ms. Lima	51,600 €	1720	30.00 €		88.24%

Name of employee	Actual total salary costs from the chosen Financial Year	Number of productive hours	Actual salary costs per hour based on the chosen year	Unit hourly rate #2	Deviation from the average	Actual Hours on the project	Actual hourly rate	Actual eligible salary costs
Mr. Alpha	111,800 €	1720	65.00 €		112.85%	0	65.00 €	- €
Ms. Beta	103,200 €	1720	60.00 €		104.17%	0	60.00 €	- €
Mr. Charlie	99,760 €	1720	58.00 €	57.60 €	100.69%	160	58.00 €	9,280 €
Ms. Delta	94,600 €	1720	55.00 €		95.49%	0	55.00 €	- €
Ms. Echo	86,000 €	1720	50.00 €		86.81%	0	50.00 €	- €
Mr. Foxtrot	67,940 €	1720	39.50 €		116.18%	160	39.50 €	6,320 €
Ms. Golf	60,200 €	1720	35.00 €		102.94%	15	35.00 €	525€
Ms. Hotel	60,200 €	1720	35.00 €		102.94%	19	35.00 €	665€
Mr. India	59,340 €	1720	34.50 €	34.00 €	101.47%	522	34.50 €	18,009 €
Ms. Juliet	55,900 €	1720	32.50 €		95.59%	11	32.50 €	358 €
Mr. Kilo	54,180 €	1720	31.50 €		92.65%	522	31.50 €	16,443 €
Ms. Lima	51,600 €	1720	30.00 €		88.24%	49	30.00 €	1,470 €
							ble actual nel cost	53,069.50 €

Name of employee	Actual total salary costs from the chosen Financial Year		Actual salary costs per hour based on the chosen year	Unit hourly rate #2	Deviation from the average	Actual Hours on the project	Actual hourly rate	Actual eligible salary costs	Total hours on the project per unit category	Unit hourly rate	Personnel costs by unit- based costs
Mr. Alpha	111,800 €	1720	65.00 €		112.85%	0	65.00 €	- €			
Ms. Beta	103,200 €	1720	60.00 €		104.17%	0	60.00 €	- €			
Mr. Charlie	99,760 €	1720	58.00 €	57.60 €	100.69%	160	58.00 €	9,280 €	160	57.60 €	9,216.00 €
Ms. Delta	94,600 €	1720	55.00 €		95.49%	0	55.00 €	- €			
Ms. Echo	86,000 €	1720	50.00 €		86.81%	0	50.00 €	- €			
Mr. Foxtrot	67,940 €	1720	39.50 €		116.18%	160	39.50 €	6,320 €			
Ms. Golf	60,200 €	1720	35.00 €		102.94%	15	35.00 €	525€			
Ms. Hotel	60,200 €	1720	35.00 €		102.94%	19	35.00 €	665€			
Mr. India	59,340 €	1720	34.50 €	34.00 €	101.47%	522	34.50 €	18,009€	1298	34.00 €	44,132.00 €
Ms. Juliet	55,900 €	1720	32.50 €		95.59%	11	32.50 €	358 €			
Mr. Kilo	54,180 €	1720	31.50 €		92.65%	522	31.50 €	16,443 €			
Ms. Lima	51,600 €	1720	30.00 €		88.24%	49	30.00 €	1,470 €			
						total eligible actual personnel cost 53,069.50 €		total eligib based perso		53,348.00 €	

Name of employee	Actual total salary costs from the chosen Financial Year		Actual salary costs per hour based on the chosen year	Unit hourly rate #2	Deviation from the average	Actual Hours on the project	Actual hourly rate	Actual eligible salary costs	Total hours on the project per unit category	Unit hourly rate	Personnel costs by unit- based costs
Mr. Alpha	111,800 €	1720	65.00 €		112.85%	0	65.00 €	- €			
Ms. Beta	103,200 €	1720	60.00 €		104.17%	0	60.00 €	- €			
Mr. Charlie	99,760 €	1720	58.00 €	57.60 €	100.69%	160	58.00 €	9,280 €	160	57.60 €	9,216.00 €
Ms. Delta	94,600 €	1720	55.00 €		95.49%	0	55.00 €	- €			
Ms. Echo	86,000 €	1720	50.00 €		86.81%	0	50.00 €	- €			
Mr. Foxtrot	67,940 €	1720	39.50 €		116.18%	160	39.50 €	6,320 €			
Ms. Golf	60,200 €	1720	35.00 €		102.94%	15	35.00 €	525€			
Ms. Hotel	60,200 €	1720	35.00 €		102.94%	19	35.00 €	665€			
Mr. India	59,340 €	1720	34.50 €	34.00 €	101.47%	522	34.50 €	18,009€	1298	34.00 €	44,132.00 €
Ms. Juliet	55,900 €	1720	32.50 €		95.59%	11	32.50 €	358 €			
Mr. Kilo	54,180 €	1720	31.50 €		92.65%	522	31.50 €	16,443 €			
Ms. Lima	51,600 €	1720	30.00 €		88.24%	49	30.00 €	1,470 €			
						total eligible actual personnel cost 53,069.50 €		total eligib based perso		53,348.00 €	

Part II / Chapter Four

Personnel cost – Seconded Employees



PERSONNEL Costs – Seconded Employees

- An expert needed by the Beneficiary is employed by a third party
- Therefore his/her salary is paid by the third party!
- To engage him/her to the action, a secondment contract is signed between the Beneficiary and the Third Party in which this person is seconded to the Beneficiary
- The Beneficiary must reimburse the COST OF EMPLOYMENT related to the secondment to the third party
- The invoice is to be charged as Direct Personnel Costs by the Beneficiary
- The calculation of costs by the Third Par person) must be the same as set in the C

It is based on Article 11 in H2020/

For seconded persons, if the resulting daily rate is higher than the daily rate actually paid by the third party to the seconded person (applying the calculation rules of the Grant Agreement) the cost could NOT be declared as personnel costs. They may be eligible instead as purchase of services (see Article 6.2.C.3) or subcontracting (see Article 6.2.B). The reason is that the payment made by the beneficiary to the third party would be higher than the actual remuneration of the person, which implies that a commercial margin or other non-personnel costs are charged by the third party to the beneficiary.

4 You must also pay attention to the horizontal ceiling and the maximum declarable dayequivalents (see Article 6.2.A.1).

Part II / Chapter Five

Personnel cost – In-house consultants



PERSONNEL Costs – In house

CONSULTANTS. The costs of natural persons with direct contract (A.2) and seconded persons (A.3) must comply with the **eligibility conditions** set out in Article 6.2.A.2 and 6.2.A.3, in particular:

In-house consultant (IH under a direct contract

For self-em

- fulfil the general conditions for costs to be eligible (*i.e. incurred/used during the action duration by the beneficiary, necessary, linked to the action, etc; see Article 6.1(a)*)
- the person must be hired under either:

				58
•	Direct contr	1.2.3 The c		
•	Works unde	6 1 6 :1		
•	Results of th	• fulfil dura		
•	The hourly r	• ther		
	Beneficiary!	bene	EU Grants: AGA — Annotated Grant Agreement: V1.0 DRAFT – 01.04.2023	
	? wr	The ever	 a direct contract signed between you and the natural person (not through another legal entity; e.g. a temporary work agency) or 	
•	Verified time		 a contract signed between you and a legal entity fully owned by that natural person, and which has no other staff than the natural person being hired or 	
	An expert	fee invoiced by a c	 a secondment agreement with the employer of the natural person 	

Part II / Chapter Six

Personnel cost – SME-Owner rate



PERSONNEL Costs – SME owners and natural persons

Exclusively for SMEs and for Natural Persons participating as a Beneficiary in the action

- The person concerned must not receive salary for their work!
- The Unit-rate set by the EC must be used:
 - 4,650 EUR/month until 2017; 4,880 EUR/month from 2018 on
 - Multiplied by the country coefficient
- Divided by 1,720 hours per year (143 per month)
- Actual time spent on the project is must be recorded in time-sheets (1,720 at most!)

Example SME-owner from Norway Rate: 4,650 EUR/month Country coefficient (CC): 130,6% Hourly rate: 4,650 x 130,6% / 143 = 42,47 EUR 4,880,- x 130,6% 143 = 44,57 EUR (from 2018 on)

Horizon Europe SME-Owner: 5.080€ / 18 days x CC = Daily-rate Norway: 5.080 / 18 * 130,6%= 368,58 EUR/daily-rate

This unit-cost is considered a flat-rate unit cost – no need to prove that it is actually paid!

Part III / Chapter One

Third Parties in H2020

Third party assistance More than "just" subcontracting

Third parties can:

- *sell you* goods/services Other costs or subcontracting
- *provide access* to their resources *Personnel cost or other costs*
- carry out part of the work
 Other cost or subcontracting
 be linked to the Beneficiary
 Full cost report
- *receive financial support* Sub-granting/cascade funding



Direct Costs

Third Party Assistance in H2020

Why is it called Third Party? It's neither the EC, nor any of the Beneficiaries but a third party to the Grant Agreement

There are 4+2 types of third-party assistance:

- Purchase of goods, works or services (Article 10)
- In-kind contribution provided by third parties against payment (Article 11)
- In-kind contribution provided by third parties free of charge (Article 12)
 - Third party **makes its resources** available to the Beneficiary
- Implementation of actions/tasks by subcontractors (Article 13)
- Implementation of actions/tasks by linked third parties (Article 14)
 Third party provides a service to the Beneficiary
- Financial support to third parties (Article 15)



Third party involvement What are the preconditions?

- Any third-party assistance must be foreseen in the proposal.
 Your last resort is during Grant Agreement Preparation (GAP) so it can be inserted in the Description of Action (DoA)
- It must be declared as actual costs. No unit cost is accepted here.
- The tasks that are subcontracted should be described in DoA.
 The subcontractor itself does not have to be identified, except when using resources of linked third parties



How to select any Third Party? Award criteria

Third parties are awarded according to the following principles:

- best value for money
- transparency
- equal treatment
- and/or public procurement procedure:
 - (public) procurement in case the Beneficiary is obliged to do so based on their usual protocol, or
 - at least 3 offers for 3 independent suppliers



Third Parties: Article 13 Outsourced activities/tasks

implemented by subcontractors

Only for limited parts of the project!

- The contract is based on business conditions, subcontractors are not directly supervised by the beneficiary, no access to IPR
- Subcontracting has to be mentioned, estimated and justified already in DoA (Annex 1: use of resources). If not, the cost can be rejected.
- Only from a third party: Invoicing between Beneficiaries is not eligible!
- The costs the price of the service/s provided is paid and reported by the Beneficiary
- Subcontractors must be bound by certain requirements of the EC (e.g. subcontractor may also be audited!)
- Not included for indirect cost calculation



Third Parties: Article 14 (1) Outsourced activities/tasks implemented by linked third parties

WHO IS CONSIDERED LINKED?

Entities with legal link to the Beneficiary

- Under direct or indirect control of the Beneficiary
- Under the same direct or indirect control as the Beneficiary
- Directly or indirectly controls the Beneficiary
- Associations, foundations with members
- EEIG/JRUs



Third Parties: Article 14 (2) Outsourced activities/tasks implemented by linked third parties

HOW TO USE IT?

- The Linked Third Party **must be named and specif**ied in the GA
- Certain actions/tasks are implemented by the Linked third party
- The Linked third party does not invoice the Beneficiary!
- The Linked third party declares the costs of its work on its own Form C – same rules applies as for the Beneficiary
- The Beneficiary submits the Form C of its Linked Third Party
- The EC reimburses the Linked Third Party via the Beneficiary
- The Linked Third Party may also be audited!



Changes in TPs in Horizon Europe

1. Third party makes its resources available to the Beneficiary against payment (H2020 Art. 11)

No special article - simply charge as your own personnel costs or other costs (equipment, other goods and services)

2. Third party makes its resources available to the Beneficiary free of charge (H2020 Art. 12)

Article 9.2 in HE – no particluar changes, COST-only!

3. Subcontracting (H2020 Art. 13)

Article 9.3 in HE – no change

4. Linked third parties (H2020 Art. 14)

Affiliated entity in HE (Art. 8) – no change

Part III / Chapter Two

Other costs in H2020 / Purchase costs in HE

Other direct costs H2020

Everything other than personnel or subcontracting comes here:

- Travel costs
- Equipment and assets
- Other goods and services
- Internally invoiced other goods and services

Special other cost categories for certain projects, like:

- Large infrastructure
- Energy efficiency measures
- Clinical trial cost
- Access to research infrastructure

Purchase costs Horizon Europe

Everything other than personnel or subcontracting comes here:

- Travel costs
- Equipment and assets
 - deprecation only, as default
 - full costs, if opted in by the GA
 - mixed, if opted in by the GA
- Other goods and services

Specific costs - Other Costs

Financial support to Third Parties (FSTP) (D1)

Internally invoiced goods and services (D2)

Transnational access cost to Research Infrastructure (D3) Virtual access cost to Research Infrastructure (D4) PCP/PPI (D5) Euratom Cofund staff mobility costs (D6) ERC Additional funding (D7) ERC Additional funding – SC, FSTP, IIGS (D8)

Travel costs

- Actual travels costs, in accordance with the Beneficiary's account principles and travel policy **you must have a travel policy!**
 - Business or Economy?
 - Per-diem or actual cost?
- The travel must be linked to the action, reported in the periodic report – have a mission report form with a written abstract what and why happened!
- No distinction between travelling in or outside of Europe!
- Travel costs are primarily eligible for the personnel working on the project
 - External experts? Invited lecturers?
- Proportionate travel costs in case of multiple purposes (e.g. between projects, or between professional and private reasons)
- Make sure your travels are in line with your timesheets!





Equipment and other assets

 Pepreciation cost for equipment, infrastructure or other assets (new or second hand) recorded in the Beneficiary's P&L can be reported. Cost of installation, site preparations, delivery etc. Cost of renting or leasing equipment, infrastructure or other assets (including related duties, taxes and non-deductible VAT) can be reported, if they do not exceed the depreciation costs of a similar asset and do not include any financing fees. The only portion of the cost related to an action can be reported i.e. costs which corresponds to the duration of the activity and rate of actual use for the purpose of the activity (usage-rate records!). 	 Foreseen and needed to carry out the activity In accordance with: the Beneficiary's accounting practice, national/local tax and accounting rules International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS)

special cases? the What are

- •Financing costs related to leasing contracts
- •Buy-out costs related to
- leasing contracts
- •Prototypes/Pilot plans?
- Full cost option in HE
- Full capitalised cost?
- Equipment bought before the project?

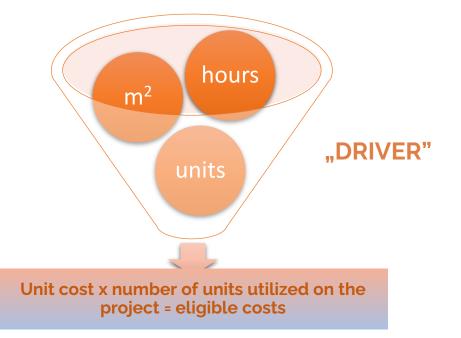


Internally invoiced goods or services Based on unit-cost calculation (H2020)

- What is this for?
 - Self produced consumables or goods
 - Use of internal facilities or specialized premises
- What's not?
 - Cleaning, general accounting, HR/PR, admin, etc.
 - Costs that are already charged as direct costs (e.g., personnel?)
- Based on actual costs (!) only, excluding any internal overheads, profit or rates it's a case-by-case calculation!
- Beneficiary has to ensure that the justification and/or calculation is available to prove that "no-profit" is kept
- The calculation itself is recorded in the accounts
- Goods/services internally invoiced are directly linked to the project concerned

Horizon Europe - internal rates (???) with overhead included (!)





Other goods and services: Article 10

Subcontracting or Other service?

It's neither the EC, nor any of the Beneficiaries = a

third party to the GA

- Any costs needed for the implementation of the action
- Consumables, material costs, dissemination costs, IPR protection fees, Certificate on Financial Statement, translations, proofreading, legal advice, publications costs, printing costs, meeting costs like catering and hotel costs, website design and development costs, etc.
- No need to foresee them one-by-one in the GA!



Article 10 Contracts to purchase goods, works or services	Article 13 Subcontracts	
These contracts do not cover the implementation of action tasks, but they are necessary to implement action tasks by beneficiaries.	Subcontracts concern the implementation of action tasks; they imply the implementation of specific tasks which are part of the action and are described in Annex 1.	
Do not have to be indicated in Annex 1.	Must be indicated in Annex 1.	
The price for these contracts will be declared as 'other direct costs' — column D in Annex 2 — in the financial statement; they will be taken into account for the application of the flat-rate for indirect costs.	The price for the subcontracts will be declared as 'direct costs of subcontracting' — column B in Annex 2 — in the financial statement; they will not be taken into account for the application of the flat-rate for indirect costs.	

TRAININGS

Part III / Chapter Three

Indirect Costs in H2020

Indirect Costs

FLAT-RATE overhead costs calculation applies

For all Beneficiaries: 25% on the top of the total direct eligible

costs, excluding:

- Subcontracting
- Costs of in-kind contribution provided by third parties, that are not used on the beneficiary's premises
- Costs of providing financial support to third parties
- Lump-sums or unit costs includes indirect costs
- Specific cost categories (including internally invoiced goods and services) in HE

It's automatically added to the reported direct costs.



Part III / Chapter Four

Funding rates in H2020

Funding rates

One project – One Rate principle

- No distinction between the activities (e.g. research, management, other)
- 100% reimbursement for all in Research and Innovation Actions (RIA) and in Coordination and Support Actions (CSA)
- 70% reimbursement for profit making entities in Innovation Actions (IA) with the exception of:
 - 100% funding for non-profit entities in IA
- Special funding rates for some grants, like:
 - ERA-NET
 - MSCA COFUND
- The funding rate is always applied on the reported and accepted eligible costs, taking into account the funding ceiling



Part III / Chapter Five

Receipts in H2020

Receipts (1) What are they?

A receipt is:

- A **dedicated** financial or in-kind contribution directly given to the project (**other than the EU contribution**), or
- An **Income** generated by the project, such as:
 - Participation fee on a project event
 - Equipment bought by and reported to the action sold before the end of the project



Exploiting the project results (foreground) is NOT a receipt Receipt(s) can only be reported at the end of the project



Receipts - HE Corporate approach with HE derogation

Financial Regulation

Article 192(2) FR [...] receipts are limited to the Union grant and the revenue generated by that action or work programme.

Article 192(3)(c) FR → non-profit organisations are NOT concerned by receipts.

HE derogation

 Income generated by the exploitation of the results shall NOT be considered as receipts of the action (Art 36(2) HE RfP → continuity with H2020)

Part III / Chapter Six

Certificates in H2020

Certificate/s of Costs



What is a CFS?

- It must be provided by the concerned Beneficiaries individually, whenever requested
- It is to validate the Beneficiary's financial statement(s)
- All costs must be cross-checked, in exceptional cases "sampling" can be accepted
- CFS must be provided using the official template provided in the GA

When is it due?

- H2020: The requested "accumulated" funding on actual costs and unit costs (i.e. excluding the 25% indirect costs) reaches €325,000
- HE: The requested "accumulated" funding on total reported costs reaches €430,000; or €725.000 for those having a

System and Process Audit

• To be submitted STRICTLY at the end of the project

Who can provide?

- Qualified, independent auditors under the 8th Directive
- Public bodies, secondary / higher education establishments and research organisations may opt for a competent public officer

Part III / Chapter Seven

Payments and Exchange rates in H2020

The Guarantee Fund What is it?

- Guarantee Fund is to cover risks and recover lost grants
- All beneficiaries must contribute with 5% of their total calculated EU contribution
- Financial interest generated will cover risks (e.g. in case of bankruptcy)
- Will be reimbursed at the end of the project (1% may be deducted from private entities)



Mutual Insurance Mechanism

Replacing the Guarantee Fund in Horizon Europe

5% Contribution to the Mechanism: but it can be more, or less.

- Actions require a <u>5%</u> contribution by the Beneficiaries.
- Periodic evaluation may change it and bring it up to 8% or reduce it under 5%.
- The Mechanism may be extended to beneficiaries of any other directly managed Union programme.
- It can be offset from the initial pre-financing and be paid to the Mechanism on behalf of the beneficiaries.





Payments from the EU Explaining the different types

- **Pre-financing**, amount set by the EU in the GA, in 30 days after signing the GA
 - General advance-payment calculation: Total requested funding / number of reporting periods
 - Minus 5% of the maximum grant amount to be transferred to the GF
- Interim payment(s), in 90 days from the date the EU received the Periodic reports
- **Payment of the Balance** (Final payment), in 90 days from the date the EU received the Final Periodic Reports + release of the GF contribution
- Suspension of payment may apply whenever needed

Total Budgeted Cost	1000€
Total Foreseen EC Contribution	1000€
Advance payment	550€
To Guarantee Fund	50€
Advance payment received	500€
Reported and accepted cost after RP1	350€
EC Contribution received	350€
Reported and accepted costs after RP2	350€
EC Contribution received	- €
Reported and accepted costs after RP3	300€
EC Contribution received	150€

Exchange rates (1)

Beneficiary with accounts in EUR, must report all costs accounted directly from their accounts

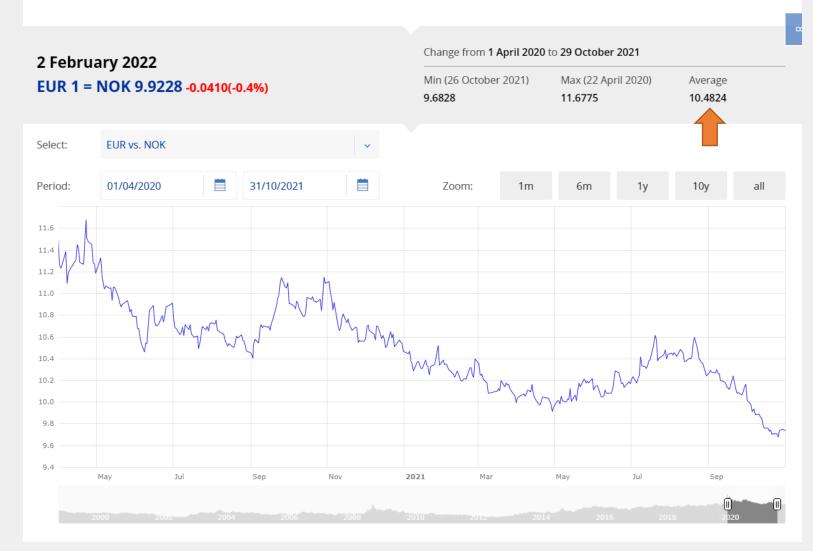
Beneficiary with accounts other than in EUR, must use the average of the daily exchange rate of the concerned currency over Euro, published by the European Central Bank.





Exchange rates (2)

Norwegian krone (NOK)



THANK YOU! for your attention

Gabor Kitley gabor.kitley@europamedia.org



europamediatrainings.com

info@europamediatrainings.com









VISIT

europamediatrainings.com

Things you wished you knew about Horizon 2020 and Horizon Europe

