

TO FINANCIAL AUDITS



FROM PROPOSAL WRITING



YOUR PARTNER IN **EU RESEARCH AND INNOVATION FUNDING**

We have been writing proposals and managing projects under the EU research and innovation programmes **since 1999**. The support we provide to you and your organisation is based on this **hands-on experience** we have gained over the years.



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OUR STORY

We are a group of four SMEs active in EU Research and Innovation funding. Our experience comes from the **100+ projects we have coordinated and managed** and the **500+ proposals** we have been involved in during the years.



1999



GEONARDO ENVIRONMENTAL TECHNOLOGIES LTD

Energy and Sustainable Development
(Renewable Energy, Resource Efficiency, Natural Resources, Climate Change)

2001

First Research and Innovation project under FP5: OMENTIN

2003



EUROPA MEDIA NON-PROFIT LTD

Social Sciences and Science Communication Focus
(Gender, Health, Entrepreneurship, ICT, Lifelong Learning)

2006



EUROPA MEDIA TRAININGS LTD

Consulting and Training on EU R&I funded projects

2006

First Erasmus project: PROUD

2004

First international training course on proposal writing

2015

250th course organised



EUROPA MEDIA INNOVATIONS

Innovation Management
(Strategy Development, Open Innovation, Startup and SME funding advice)

2018

EUROPA MEDIA TRAININGS IN NUMBERS*

25+

IN-HOUSE
EXPERTS AND
RESEARCHERS



6

HORIZON EUROPE
PROJECTS WON
IN THE FIRST YEAR



€6,92M

NET EU
CONTRIBUTION
RECEIVED IN
H2020



100+

WEBINARS AND
E-LEARNING
SESSIONS
HELD



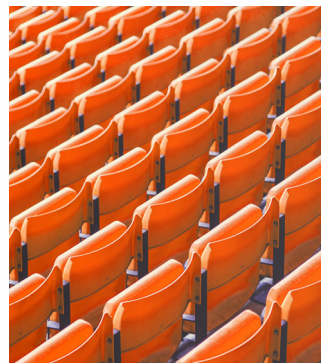
100+

PROJECTS
IMPLEMENTED
UNDER
FP5/6/7 & H2020










500+

FACE-TO-FACE
EVENTS
DELIVERED



300+

IN-HOUSE EVENTS HELD AT
EUROPEAN ORGANISATIONS

-  The Research Council of Norway
Oslo
-  Saxion University
Enschede
-  University of Veterinary Medicine
Budapest
-  Research Centre of the Slovenian
Academy of Sciences and Arts
Ljubljana
-  European Science Foundation
Strasbourg
-  Universitat Oberta de Catalunya
Barcelona
-  KTH Royal Institute of Technology
Stockholm
-  Linköping University
Linköping

...and many more



* Numbers last updated in May 2022

WHAT WE DO

We can help you and your team understand how EU R&I projects work through **training courses** or **ad-hoc consulting services** or we can be the **partner** you need to complete your consortium. Either way, let's talk.



TRAINING COURSES

- Face-to-face open courses
- Webinars
(live and recorded)
- In-house training courses



CONSULTING SERVICES

- EU proposal writing and pre-evaluation
- Project management support
- Financial management support
- Mock audit



PARTNER IN EU PROJECTS

- Coordination
- Dissemination, Design and IT solutions
- Technical solutions
(e.g. GIS, Remote Sensing, 3D Terrestrial Laser Scanning)

OTHER WAYS IN WHICH WE CAN SUPPORT YOU

E-LEARNING

Bite-sized interactive sessions that will get you started in the world of EU projects. You will be able to contact our experts at any time throughout the course.

LEARNING MATERIAL

Videos, guides and toolkits that can clarify the most common doubts and support you in your EU journey.

TEMPLATES

From IP notes to dissemination reporting templates, help yourself to ready-made Excel sheets and documents you'll need for your project.

WEBINARS (LIVE AND RECORDED)

On our website you will see the upcoming courses and the recorded sessions you can watch at your own pace.

IN-HOUSE TRAINING COURSES

We can organise ad-hoc tailor-made training courses for you and your team based on your specific needs.

FACE-TO-FACE OPEN COURSES

We help you discover the EU project lifecycle on different locations around Europe.

TRAINING COURSES

Our trainers are experienced project managers and proposal writers. They will teach you the theory while using our **learning-by-doing** methodology. This methodology consists of a balanced mixture of **practical presentations, hands-on workshops** and **real-life examples**. Training courses vary in length and can be as short as one hour, and as long as five days.



PROPOSAL WRITING

- Fundamentals
- Impact, Excellence and Implementation
- Methodology and Work Plan
- Budget Development
- Communication, Dissemination and Design



PROJECT MANAGEMENT

- Legal Agreements
- Reporting Obligations
- Review Meetings
- Project Coordination
- Open Science and Innovation



And much more...

FINANCIAL MANAGEMENT

- Financial Rules
- Financial Reporting
- Personnel Costs Calculations
- Third Parties, Subcontractors, Other Costs
- EC Audit
- Calculation Methods



WHAT PARTICIPANTS SAY



This course was great, very comprehensive and easy to understand, with a lot of real life examples. The lecturer was very professional and was able to answer all questions. I would highly recommend this course to anyone who is looking to improve their knowledge and skills in the project management field.

Margarita Grudova

Pensoft Publishers Ltd

Apart from showing us the technical aspects of the project (finances, reporting, agreements), we also talked about the human aspect of the project management part, which I think was really nice.

Kirsten Glennung

E.DSO



CONSULTING SERVICES

How can we make your EU project journey smoother?
Let's talk and decide how our experts can best support you.



PROPOSAL WRITING AND EVALUATION



We help you pick the right call, structure your thoughts, and we pre-evaluate your proposal before submission.

DISSEMINATION, COMMUNICATION AND DESIGN



We will help you tell the story of your project through content and visual creation.

PROJECT MANAGEMENT SUPPORT



We can support you with the nitty-gritty of project management, from legal agreements and management tools to budget reallocations.

MOCK AUDIT AND FINANCIAL MANAGEMENT SUPPORT



Mock audits can prevent small calculation errors from turning into greater financial issues that EC auditors can pick on. Cost calculations, internal invoicing, remuneration for projects and timekeeping are changing from H2020 to Horizon Europe and you need to be fully aware of how to deal with those differences. Proper alignment with your accounting is a must!

WHAT CLIENTS SAY

Europa Media provided very valuable and important comments in their thorough review of our Horizon Europe proposal. We appreciate the comments and proposed changes, and we believe these recommendations were key to the successful outcome of the proposal.

Rune Larsen

External funding office, Faculty of Medicine, University of Oslo

The consultant helped me sharpen the Horizon Europe application with several rounds of revisions, which were highly detailed and helpful in improving the draft and taking it to the next level.

Margherita Paola Poto

The Arctic University of Norway

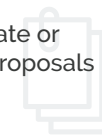
PARTNER IN EU PROJECTS

Our EU funding expertise makes us knowledgeable project coordinators, but thanks to our varied and multidisciplinary team, we can manage and run a whole range of activities within the project.



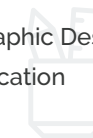
COORDINATION

- We can coordinate or co-coordinate proposals



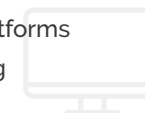
DISSEMINATION AND DESIGN

- Branding and Graphic Design
- Digital Communication



IT SOLUTIONS

- Online Platforms
- e-Learning



TECHNICAL KNOWLEDGE

- GIS and Remote Sensing
- 3D Terrestrial Laser Scanning
- Web-Based Planning and Decision Support

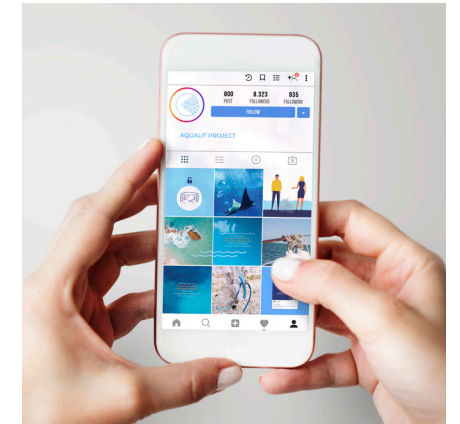
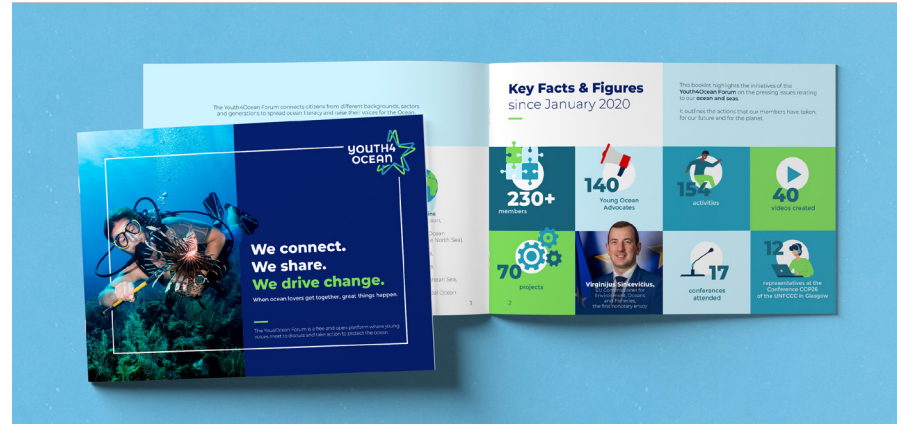
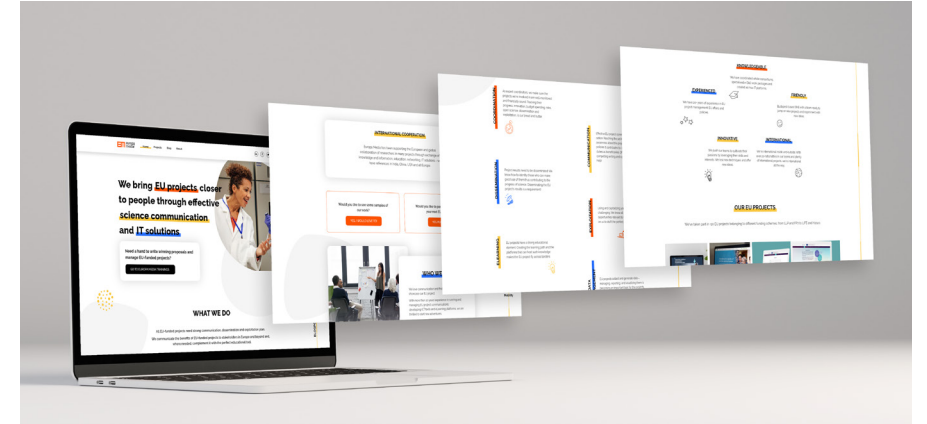
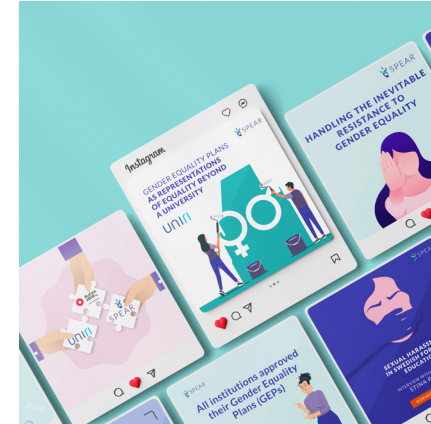
WHAT WE FOCUS ON

Climate Change | Environment | Renewable Energy | Health | Smart Cities | Circular Economy | Entrepreneurship | Waste Management | Open Innovation | International Cooperation



SOME OF OUR PROJECTS

See all of them at
www.europamediatrainings.com/eu-projects



Every organisation is different,
and every project has its own story.

Let's talk and see what's best for your needs.

**TOGETHER, WE CAN MAKE YOUR EU PROJECT
JOURNEY A MEMORABLE ADVENTURE.**

EM TRAININGS

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SAY HELLO!

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